KAMALA D. HARRIS Attorney General of California 2 GREGORY J. SALUTE Supervising Deputy Attorney General FILED 3 THOMAS L. RINALDI Deputy Attorney General Date 5/8/14 By 4 State Bar No. 206911 300 So. Spring Street, Suite 1702 5 Los Angeles, CA 90013 Telephone: (213) 897-2541 6 Facsimile: (213) 897-2804 Attorneys for Complainant 7 BEFORE THE 8 STRUCTURAL PEST CONTROL BOARD DEPARTMENT OF CONSUMER AFFAIRS 9 STATE OF CALIFORNIA 10 In the Matter of the Accusation Against: Case No. 2014-58 11 REAL ESTATE TERMITE; ULYSSES 12 TERRONES and SAVIER TERRONES. PARTNERS ACCUSATION 13 2537 W. Beverly Blvd., Suite 203 Montebello, CA 90640 14 Company Registration Certificate No. PR 6359 15 **ANGELO TERRONES** 16 2537 W. Beverly Blvd., Suite 204 Montebello, CA 90640 17 Operator's License No. OPR 12060 Field Representative License No. FR39379 18 ROMEO V. TERRONES 19 2537 W. Beverly Blvd., Suite 203 Montebello, CA 90640 20 Field Representative License No. FR 45244 21 and 22 FIDEL ESPINOZA 2537 W. Beverly Blvd., Suite 202 23 Montebello, CA 90640 Operator's License No. OPR 12439 24 Respondents. 25 26 27

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PARTIES

- 1. Susan Saylor (Complainant) brings this Accusation solely in her official capacity as the Registrar/Executive Officer of the Structural Pest Control Board, Department of Consumer Affairs.
- 2. On or about August 16, 2011, the Structural Pest Control Board issued Company Registration Certificate Number PR 6359 to Real Estate Termite; Ulysses Terrones and Savier Terrones, Partners (Respondent Real Estate Termite). The Company Registration Certificate was in full force and effect at all times relevant to the charges brought herein.
- 3. On or about July 9, 2010, the Structural Pest Control Board issued Operator's License Number OPR 12060 to Angelo Terrones (Respondent Angelo Terrones). The Operator's License was in full force and effect at all times relevant to the charges brought herein and will expire on June 30, 2016, unless renewed.
- 4. On or about November 18, 2005, the Structural Pest Control Board issued Field Representative License Number FR 39379 to Respondent Angelo Terrones. The Field Representative License was in full force and effect at all time relevant to the charges brought herein and will expire on June 30, 2014, unless renewed.
- 5. On or about February 26, 2010, the Structural Pest Control Board issued Field Representative License Number FR 45244 to Romeo V. Terrones (Respondent Romeo Terrones). The Field Representative License was in full force and effect at all times relevant to the charges brought herein and will expire on June 30, 2015, unless renewed.
- 6. On or about November 2, 2012, the Structural Pest Control Board issued Operator's License Number OPR 12439 to Fidel Espinoza (Respondent Espinoza). The Operator's License was in full force and effect at all times relevant to the charges brought herein and will expire on June 30, 2015, unless renewed.

JURISDICTION

7. This Accusation is brought before the Structural Pest Control Board (Board),
Department of Consumer Affairs, under the authority of the following laws. All section references
are to the Business and Professions Code unless otherwise indicated.

STATUTORY PROVISIONS

- 8. Section 8610 states, in pertinent part:
- (a) Every company that engages in the practice of structural pest control, as a sole proprietorship, partnership, corporation, or other organization or any combination thereof, shall be registered with the Structural Pest Control Board. Each application for a company registration shall include the name of the company's owner if it is a sole proprietorship, the names of the partners, if it is a partnership, or the names of its officers and shareholders with 10 percent or more ownership interest, if it is a corporation, and the address of the company's principal office in this state.

(b)

- (1) A company registration shall not be issued to an applicant that has an officer, director, qualifying manager, responsible managing employee, or an individual who otherwise exercises dominion or control over the company, whose license or registration is revoked or suspended at the time of the application as the result of disciplinary action pursuant to this chapter.
- (2) A company registration shall not be issued to an applicant that has an officer, director, qualifying manager, responsible managing employee, or an individual who otherwise exercises dominion or control over the company, who owns or has owned in the past more than a 10 percent interest in another sole proprietorship, partnership, corporation, or other organization that has its license or registration revoked or suspended at the time of the application as the result of disciplinary action pursuant to this chapter.
- (c) Each registered company shall designate an individual or individuals who hold an operator's license to act as its qualifying manager or managers. The qualifying manager or managers must be licensed in each branch of pest control in which the company engages in business. The designated qualifying manager or managers shall supervise the daily business of the

company and shall be available to supervise and assist all employees of the company, in accordance with regulations which the board may establish.

- 9. Section 8620 of the Business and Professions Code (Code) provides, in pertinent part, that the Board may suspend or revoke a license when it finds that the holder, while a licensee or applicant, has committed any acts or omissions constituting cause for disciplinary action or in lieu of a suspension may assess a civil penalty.
 - 10. Section 8625 of the Code states:

"The lapsing or suspension of a license or company registration by operation of law or by order or decision of the board or a court of law, or the voluntary surrender of a license or company registration shall not deprive the board of jurisdiction to proceed with any investigation of or action or disciplinary proceeding against such licensee or company, or to render a decision suspending or revoking such license or registration."

- 11. Section 8516 of the Code states:
- (a) This section, and Section 8519, apply only to wood destroying pests or organisms.
- (b) No registered company or licensee shall commence work on a contract, or sign, issue, or deliver any documents expressing an opinion or statement relating to the absence or presence of wood destroying pests or organisms until an inspection has been made by a licensed Branch 3 field representative or operator. The address of each property inspected or upon which work is completed shall be reported on a form prescribed by the board and shall be filed with the board no later than 10 business days after the commencement of an inspection or upon completed work.

Every property inspected pursuant to this subdivision or Section 8518 shall be assessed a filing fee pursuant to Section 8674.

Failure of a registered company to report and file with the board the address of any property inspected or work completed pursuant to Section 8518 or this section is grounds for disciplinary action and shall subject the registered company to a fine of not more than two thousand five hundred dollars (\$2,500).

A written inspection report conforming to this section and a form approved by the board shall be prepared and delivered to the person requesting the inspection or to the person's

designated agent within 10 business days of the inspection, except that an inspection report prepared for use by an attorney for litigation purposes is not required to be reported to the board. The report shall be delivered before work is commenced on any property. The registered company shall retain for three years all original inspection reports, field notes, and activity forms.

12. Section 8518 of the Code states:

When a registered company completes work under a contract, it shall prepare, on a form prescribed by the board, a notice of work completed and not completed, and shall furnish that notice to the owner of the property or the owner's agent within 10 working days after completing the work. The notice shall include a statement of the cost of the completed work and estimated cost of work not completed.

The address of each property inspected or upon which work was completed shall be reported on a form prescribed by the board and shall be filed with the board no later than 10 working days after completed work.

Every property upon which work is completed shall be assessed a filing fee pursuant to Section 8674.

Failure of a registered company to report and file with the board the address of any property upon which work was completed pursuant to subdivision (b) of Section 8516 or Section 8518 is grounds for disciplinary action and shall subject the registered company to a fine of not more than two thousand five hundred dollars (\$2,500).

The registered company shall retain for three years all original notices of work completed, work not completed, and activity forms.

Notices of work completed and not completed shall be made available for inspection and reproduction to the executive officer of the board or his or her duly authorized representative during business hours. Original notices of work completed or not completed or copies thereof shall be submitted to the board upon request within two business days.

13. Section 8550 of the Code states:

- "(a) It is unlawful for any individual to engage or offer to engage in the business or practice of structural pest control, as defined in Section 8505, unless he or she is licensed under this chapter.
- "(b) Notwithstanding subdivision (a), an unlicensed individual may solicit pest control work on behalf of a structural pest control company only if the company is registered pursuant to this chapter, and the unlicensed individual does not perform or offer to perform any act for which an operator, field representative, or applicator license is required pursuant to this chapter. As used in this subdivision, to "solicit pest control work" means to introduce consumers to a registered company and the services it provides, to distribute advertising literature, and to set appointments on behalf of a licensed operator or field representative.
- "(c) It is unlawful for an unlicensed individual, soliciting pest control work on behalf of a registered structural pest control company pursuant to subdivision (b), to perform or offer to perform any act for which an operator, field representative, or applicator license is required, including, but not limited to, performing or offering pest control evaluations or inspections, pest identification, making any claims of pest control safety or pest control efficacy, or to offer price quotes other than what is provided and printed on the company advertising or literature, or both.
- "(d) It is also unlawful for any unlicensed individual to offer any opinion, or to make any recommendations, concerning the need for structural pest control work in general, or in connection with a particular structure.
- "(e) It is unlawful for any firm, sole proprietorship, partnership, corporation, association, or other organization or combination thereof to engage or offer to engage in the practice of structural pest control, unless registered in accordance with Article 6 (commencing with Section 8610)."

14. Section 8624 states:

If the board suspends or revokes an operator's license and one or more branch offices are registered under the name of the operator, the suspension or revocation may be applied to each branch office.

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If the operator is the qualifying manager, a partner, responsible officer, or owner of a registered structural pest control company, the suspension or revocation may be applied to the company registration.

The performance by any partnership, corporation, firm, association, or registered company of any act or omission constituting a cause for disciplinary action, likewise constitutes a cause for disciplinary action against any licensee who, at the time the act or omission occurred, was the qualifying manager, a partner, responsible officer, or owner of the partnership, corporation, firm, association, or registered company whether or not he or she had knowledge of, or participated in, the prohibited act or omission.

15. Section 8571 states:

If the licensed operator who is designated as the qualifying manager for a registered company ceases for any reason whatsoever to be connected with the company, the company shall notify the registrar in writing within 10 days from such cessation. If the notice is given the registration shall remain in force for a reasonable length of time, to be determined by rules of the board, during which period the company must submit to the registrar in writing the name of another qualified, or to be qualified, qualifying manager to replace the qualifying manager who has ceased to be connected with it, and who shall qualify as such within the time allowed by rules and regulations of the board.

If the company fails to notify the registrar within the 10-day period, or fails to replace with a qualifying manager within the period fixed by the regulations of the board, at the end of the period the registration shall be ipso facto suspended. The registration shall be reinstated upon the filing of an affidavit, executed by a representative of the company, and filed with the registrar, to the effect that the qualifying manager who ceased to be connected with the company has been replaced by another operator who is authorized by this chapter to act in such capacity, and that such operator has not had his or her license suspended or revoked or that he or she has not been connected with a company which has had its registration suspended or revoked.

16. Section 8641 of the Code states:

"Failure to comply with the provisions of this chapter, or any rule or regulation adopted by the board, or the furnishing of a report of inspection without the making of a bona fide inspection of the premises for wood-destroying pests or organisms, or furnishing a notice of work completed prior to the completion of the work specified in the contract, is a ground for disciplinary action."

17. Section 8642 of the Code states that "[t]he commission of any grossly negligent or fraudulent act by the licensee as a pest control operator, field representative, or applicator or by a registered company is a ground for disciplinary action."

REGULATORY PROVISIONS

18. California Code of Regulations, title 16, section 1918 states:

"Supervise" as used in Business and Professions Code Sections 8506.2, 8610 and 8611 means the oversight, direction, control, and inspection of the daily business of the company and its employees, and the availability to observe, assist, and instruct company employees, as needed to secure full compliance with all laws and regulations governing structural pest control.

In cases of ownership of more than one registered company by the same sole owner, corporation or partnership where the qualifying manager or managers cannot supervise each registered company because of the location of the companies, the qualifying manager or managers may designate an individual or individuals licensed as an operator or as a field representative in the branch or branches of business being conducted to supervise the company. This designated supervisor or supervisors must be under the direct supervision of the qualifying manager or managers. Any such designation of supervisors does not relieve the qualifying manager or managers of responsibility to supervise as required in sections 8506.2 and 8610.

- 19. California Code of Regulations, title 16, section 1996.3 states:
- (a) The address of each property inspected and/or upon which work was completed shall be reported on a form prescribed by the Board and designated as the WDO Inspection and Completion Activity Report Form (see Form No. 43M-52 Rev. 5/09) at the end of this section. This form shall be prepared by each registered company and shall comply with all of the requirements pursuant to Section 8516(b), and 8518.

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Real Estate Termite engaged in the practice of structural pest control without proper licensure in

place by continuing to work without a qualifying manager in place and while the company registration was suspended due to their failure to designate a qualifying manager.

SECOND CAUSE FOR DISCIPLINE

(Failure to Notify Board of Disassociation with Ten Days)

23. Respondent Real Estate Termite is subject to disciplinary action under section 8641 for failure to comply with section 8571 in that Respondent Real Estate Termite failed to notify the Board within ten days of the cessation of its qualifying manager (QM). The QM (Respondent Espinoza) filed a notice of disassociation on April 23, 2013 and Respondent Real Estate Termite never notified the Board as required.

THIRD CAUSE FOR DISCIPLINE

(Failure to Comply with Reporting Requirements)

24. Respondents Real Estate Termite, Romeo Terrones, and Espinoza are subject to disciplinary action under section 8641 for failure to comply with sections 8516 and 8518 in conjunction with California Code of Regulations, title 16, section 1996.3 in that between January 1, 2013 and March 28, 2013, they failed to report 210 Wood Destroying Organisms (WDO) activities to the Board within ten days after commencement of the inspection or completion of work.

FOURTH CAUSE FOR DISCIPLINE

(Fraudulent Acts)

- 25. Respondents Real Estate Termite, Romeo Terrones, and Espinoza are subject to disciplinary action under section 8642, in that they made fraudulent representations to the Board as follows:
- a. Represented that they completed 10 WDO activities on January 10, 2013. Given the time needed for inspection and travel necessary to complete the jobs, the activities purportedly undertaken could not have been performed in less than 17.5 hours.
- b. Represented that they completed 14 WDO activities on February 8, 2013. Given the time needed for inspection and travel necessary to complete the jobs, the activities purportedly undertaken could not have been performed in less than 24 hours.

FIFTH CAUSE FOR DISCIPLINE

(Fraudulent Acts)

- 26. Respondents Real Estate Termite, Romeo Terrones and Angelo Terrones are subject to disciplinary action under section 8642, in that they made fraudulent representations to the Board as follows:
- a. Represented that they completed 9 WDO activities on May 15, 2013. Given the time needed for inspection and travel necessary to complete the jobs, the activities purportedly undertaken could not have been performed in less than 16 hours.
- b. Represented that that they completed 10 WDO activities on August 20, 2012, which is also the same day that Respondent Terrones was undertaking a license re-examination. Given the time needed for inspection and travel necessary to complete the jobs and without consideration given for the time needed for re-examination, the activities purportedly undertaken could not have been performed in less than 17 hours.
- c. Represented that that they completed 10 WDO activities on September 17, 2012, which is also the same day that Respondent Terrones was undertaking a license re-examination. Given the time needed for inspection and travel necessary to complete the jobs and without consideration given for the time needed for re-examination, the activities purportedly undertaken could not have been performed in less than 17 hours.

PRAYER

WHEREFORE, Complainant requests that a hearing be held on the matters herein alleged, and that following the hearing, the Structural Pest Control Board issue a decision:

- 1. Revoking or suspending Company Registration Certificate Number PR 6359, issued to Real Estate Termite; Ulysses Terrones and Savier Terrones, Partners;
- 2. Prohibiting Ulysses Terrones and Savier Terrones from serving as an officer, director, associate, partner, qualifying manager or responsible managing employee of any registered company during the period that discipline is imposed on Company Registration Certificate Number PR 6359, issued to Real Estate Termite; Ulysses Terrones and Savier Terrones, Partners;

- 3. Revoking or suspending Operator License Number OPR 12060 and Field Representative License Number FR 39379, issued to Angelo Terrones;
- 4. Prohibiting Angelo Terrones from serving as an officer, director, associate, partner, qualifying manager or responsible managing employee of any registered company during the period that discipline is imposed on Operator License No. OPR 12060 and Field Representative License No. FR 39379, issued to Angelo Terrones;
- 5. Revoking or suspending Field Representative License Number FR 45244, issued to Romeo V. Terrones;
- 6. Prohibiting Romeo V. Terrones from serving as an officer, director, associate, partner, qualifying manager or responsible managing employee of any registered company during the period that discipline is imposed on Field Representative License No. FR 45244, issued to Romeo V. Terrones;
- 7. Revoking or suspending Operator's License Number OPR 12439, issued to Fidel Espinoza;
- 8. Prohibiting Fidel Espinoza from serving as an officer, director, associate, partner, qualifying manager or responsible managing employee of any registered company during the period that discipline is imposed on Operator License No. OPR 12439, issued to Fidel Espinoza;
- 9. Ordering Ulysses Terrones and Savier Terrones, Angelo Terrones, Romeo V.

 Terrones and Fidel Espinoza to pay the Structural Pest Control Board the reasonable costs of the investigation and enforcement of this case, pursuant to Business and Professions Code section 125.3;
 - 10. Taking such other and further action as deemed necessary and proper.

DATED: 5/8/14

Registrar/Executive Officer
Structural Pest Control Board

Department of Consumer Affairs

State of California Complainant

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